

Thailand Sector Update

21 December 2022

Hospitality

Rapid Recovery In Sight; Upgrade To OVERWEIGHT

- U/G to OVERWEIGHT from Neutral; Top Picks: Airports of Thailand (AOT) and Minor International (MINT). Post-pandemic revenge travel may trigger Thai tourism's quick performance rebounds during 4Q22's high season, with visible full-year earnings turnarounds in 2023. Assuming China resumes its outbound trips by 1H23, we expect 2023's foreign arrivals and receipts to hit 62% and 76% of 2019 levels before normalising in 2024.
- First high travel season in three years. The lifting of COVID-19 travel restrictions on 1 Oct here led to an influx of international travellers and made Thailand a top tourism destination. With the ongoing high tourism season, we now see Russians returning (Top 5 arrivals for Dec 2022) and visitors staying longer due to higher traveling costs. We think this momentum may continue throughout 4Q22-1Q23. Tourism Authority of Thailand YTD-12 Dec data showed 10.3m arrivals, led by short-haul ASEAN and South Asian nationals. As there are now 60,000-70,000 foreign arrivals/day, we maintain our 2022 assumptions of 11m and THB850bn in international tourist arrivals and receipts vs 2021's 0.4m and THB24bn or 28% and 44% of 2019's numbers. Locals are still traveling domestically post the many government campaigns to promote tourism we still expect 185m trips and THB650bn in receipts from this segment vs 2021's 53m and THB216bn.
- Bangkok ground checks. Our Bangkok channel checks over the past weeks saw a much livelier atmosphere at tourist hotspots in the capital city

 eg The Grand Palace and Khao San Road – but without China visitors.
 We went to Big C Supercenter's flagship Ratchadamri store and found more tour buses taking Asian visitors – mostly from Vietnam and Indian – to buy favourite local snacks and dried goods. Other popular destinations – ie Chatuchak Weekend Market, Asiatique the Riverfront, Jodd Fairs Night Bazaar, and Yaowarat (Bangkok's Chinatown) – saw c.50% of the traffic comprising international tourists.
- We expect the pent-up demand to continue in 2023, bringing full-year recoveries on international travel in terms of aircraft and passenger movements, with more flights secured throughout the year and a higher cabin factor vs 2022. Hence, accelerating demand for hotel accommodations is likely, in our view, from both leisure and business customers, as well as short- and long- haul-sourced markets. Average room rates may continue staying above pre-COVID-19 levels, mainly for the budget, upscale, and luxury segments, while a rising foreign guest mix and improving operating leverage may lead to full-year earnings turnarounds for listed hoteliers. In case China allows outbound travel by 1H23, we assume 24.8m (+125% YoY) international arrivals to Thailand and THB1.48tn (+74% YoY) in foreign receipts, implying 62% and 76% of pre-pandemic numbers, ie 2019. Domestic tourism may deliver 198m trips (+7% YoY) and THB904bn (+39% YoY) in revenue.
- AOT and MINT still Top Picks. Possible robust 4Q22 net profit may act as a near-term catalyst, as we expect MINT's core profit to continue growing by 27% YoY (+5% QoQ) driven by its hotel and food wings while AOT (1QFY23F) and Erawan may attain earnings turnarounds for the first time in 11 quarters. MINT's expected solid earnings next year (+237%) results in an attractive 28x FY23F P/E. Its energy costs may deviate to 5-6% of total revenue in 2023 (2022: 4%). As a first-tier proxy to tourism recovery, we believe AOT may return to a core profit of THB11.5bn in FY23, with total aircraft and passengers at 74% and 67% 2019's numbers.

Company Name	Rating	Target (THB)	% Upside (Downside)	P/E (x) Dec-23F	P/B (x) Dec-23F	ROAE (%) Dec-23F	Yield (%) Dec-23F
Airports of Thailand	Buy	82.00	11.2	64.2	8.1	13.9	0.9
Central Plaza Hotel	Neutral	45.50	(6.2)	40.5	6.0	15.8	1.0
Erawan	Buy	5.00	15.7	60.3	4.8	8.2	0.7
Minor International	Buy	40.50	29.6	27.9	3.5	13.2	1.1

Source: Company data, RHB

Consumer Cyclical | Leisure & Entertainment

Overweight (from Neutral)

Stocks Covered	4
Rating (Buy/Neutral/Sell):	3/1/0
Last 12m Earnings Revision Trend:	Positive
Top Picks	Target Price
Airports of Thailand (AOT TB) – BUY	THB82
Minor International (MINT TB) – BUY	

Analyst

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Hospitality

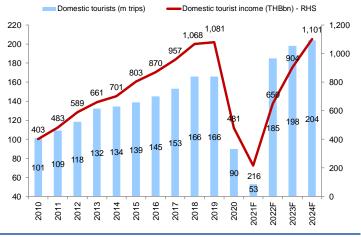
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Figure 2: Domestic tourists and receipts



Source: Ministry of Tourism and Sports, RHB

Figure 3: The Grand Palace – livelier with foreigners



Source: RHB

Figure 4: More tour buses at Big C Supercenter's flagship Ratchadamri store – mainly Vietnamese shoppers



Source: RHB



Figure 5: Inside Big C Supercenter's flagship store - tourists

Source: RHB

Figure 6: The Ratchadamri flagship store's check-out areas were crowded with foreign customers



Source: RHB



grabbed local snacks and dried goods to take home were crowde

Source: Ministry of Tourism and Sports, RHB

21 December 2022

Figure 7: Chatuchak Weekend Market - we believe almost half of the traffic comprised international tourists



Source: RHB

Figure 8: Jodd Fairs Night Bazaar at Central Rama IX mall has become Bangkok's most popular night market



Source: RHB

Figure 9: AWC's Asiatique The Riverfront open-air mall visitor traffic has seen a rebound



Source: RHB

Figure 10: Yaowarat or Bangkok's Chinatown at night



Source: RHB



Figure 11: Thai locals and foreigners still keep coming for

Source: RHB

Figure 12: Westerners are returning to the backpackers' district of Khao San Road



Source: RHB



RHB Guide to Investment Ratings

Buy:	Share price may exceed 10% over the next 12 months
Trading Buy:	Share price may exceed 15% over the next 3 months, however longer- term outlook remains uncertain
N. C.	
Neutral:	Share price may fall within the range of +/- 10% over the next
	12 months
Take Profit:	Target price has been attained. Look to accumulate at lower levels
Sell:	Share price may fall by more than 10% over the next 12 months
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Corporate Governance Report Rating 2021 (CG Score) as of 30 Dec 2021

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AAV	BGC	CSS	GRAMM	LH	NWR	PTTEP	SENA	TEAMG	ΠΑ
ADVAN	BGRIM	DDD	GULF	LHFG	NYT	PTTGC	SHR	TFMAMA	TTB
AF	BIZ	DELTA	GUNKUL	LIT	OISHI	PYLON	SIRI	TGH	TTCL
AH	BKI	DEMCO	HANA	LPN	OR	Q-CON	SIS	THANA	TTW
AIRA	BOL	DRT	HARN	MACO	ORI	QH	SITHAI	THANI	TU
AKP	BPP	DTAC	HMPRO	MAJOR	OSP	QTC	SMK	THCOM	TVD
ALT	BRR	DUSIT	ICC	MAKRO	OTO	RATCH	SMPC	THG	TVI
AMA	BTS	EA	ICHI	MALEE	PAP	RS	SNC	THIP	TV0
AMATA	BTW	EASTW	III	MBK	PCSGH	S	SONIC	THRE	TWPC
AMATA	BWG	ECF	ILINK	MC	PDG	S & J	SPALI	THREL	U
ANAN	CENTEL	ECL	ILM	MCOT	PDJ	SAAM	SPI	TIPCO	UAC
AOT	CFRESH	EE	INTUCH	METCO	PG	SABINA	SPRC	TISCO	UBIS
AP	CHEWA	EGCO	IP	MFEC	PHOL	SAMART	SPVI	тк	UV
ARIP	CHO	EPG	IRPC	MINT	PLANB	SAMTEL	SSSC	ткт	VGI
ARROW	CIMBT	ETC	ITEL	MONO	PLANET	SAT	SST	TMT	VIH
ASP	CK	FPI	IVL	MOONG	PLAT	SC	STA	TNDT	WACOA
AUCT	CKP	FPT	JSP	MSC	PORT	SCB	STEC	TNITY	WAVE
AWC	CM	FSMART	JWD	MST	PPS	SCC	STI	TOA	WHA
AYUD	CNT	GBX	K	MTC	PR9	SCCC	SUN	TOP	WHAUP
BAFS	COM7	GC	KBANK	MVP	PREB	SCG	SUSCO	TPBI	WICE
BANPU	COMAN	GCAP	KCE	NCL	PRG	SCGP	SUTHA	TQM	WINNER
BAY	COTTO	GFPT	ККР	NEP	PRM	SCM	SVI	TRC	ZEN
BBL	CPALL	GGC	KSL	NER	PROUD	SDC	SYMC	TRU	TRUE
BCP	CPF	GLAND	KTB	NKI	PSH	SEAFCO	SYNTEC	TSC	
BCPG	CPI	GLOBAL	KTC	NOBLE	PSL	SEAOIL	TACC	TSR	
BDMS	CPN	GPI	LALIN	NSI	PTG	SE-ED	TASCO	TSTE	
BEM	CRC	GPSC	LANNA	NVD	PTT	SELIC	TCAP	TSTH	



Companies with Very Good CG Scoring by alphabetical order

2S	ATP30	CPW	GJS	KIAT	MTI	QLT	SKE	TCC	UMI
7UP	В	CRD	GYT	KISS	NBC	RBF	SKN	TCMC	UOBKH
ABICO	BA	CSC	HEMP	KOOL	NCAP	RCL	SKR	TEAM	UP
ABM	BAM	CSP	HPT	KTIS	NCH	RICHY	SKY	TFG	UPF
ACE	BC	CWT	HTC	KUMWEL	NETBA	RML	SLP	TFI	UPOIC
ACG	BCH	DCC	HYDRO	KUN	NEX	ROJNA	SMIT	TIGER	UTP
ADB	BEC	DCON	ICN	KWC	NINE	RPC	SMT	TITLE	VCOM
AEONTS	BEYOND	DHOUSE	IFS	KWM	NRF	RT	SNP	TKN	VL
AGE	BFIT	DOD	IMH	L&E	NTV	RWI	SO	TKS	VNT
AHC	BJC	DOHOME	IND	LDC	000	S11	SORKON	тм	VPO
AIT	BJCHI	DV8	INET	LEO	OGC	SA	SPA	TMC	VRANDA
ALL	BLA	EASON	INSET	LHK	PATO	SAK	SPC	TMD	WGE
ALLA	BR	EFORL	INSURE	LOXLEY	PB	SALEE	SPCG	TMI	WIK
ALUCON	BROOK	ERW	IRC	LRH	PICO	SAMCO	SR	TMILL	WP
AMANA	CBG	ESSO	IRCP	LST	PIMO	SANKO	SRICHA	TNL	XO
AMARIN	CEN	ESTAR	П	М	PJW	SAPPE	SSC	TNP	XPG
APCO	CGH	ETE	ITD	MATCH	PL	SAWAD	SSF	TOG	YUASA
APCS	CHARAN	FE	J	MBAX	PM	SCI	STANLY	TPA	
APURE	CHAYO	FLOYD	JAS	MEGA	PMTA	SCN	STGT	TPAC	
AQUA	CHG	FN	JCK	META	PPP	SCP	STOWER	TPCS	
ASAP	CHOTI	FNS	JCKH	MFC	PPPM	SE	STPI	TPS	
ASEFA	CHOW	FORTH	JMART	MGT	PRIME	SFLEX	SUC	TRITN	
ASIA	CI	FSS	JMT	MICRO	PRIN	SFP	SWC	TRT	
ASIAN	CIG	FTE	KBS	MILL	PRINC	SFT	SYNEX	TSE	
ASIMAR	CMC	FVC	KCAR	MITSIB	PSG	SGF	TAE	TVT	
ASK	COLOR	GEL	KEX	MK	PSTC	SIAM	TAKUNI	TWP	
ASN	CPL	GENCO	KGI	MODERN	PT	SINGER	TBSP	UEC	



Companies with Ver Good CG Scoring by alphabetical order

A	CMAN	KASET	PRAKIT	тнмш
	CMO		PRAPAT	
AIE			PRECHA	+
	CPT			TOPP
ALPHAX	CRANE		RJH	TPCH
	+		RP	TPIPL
			RPH	TPIPP
	+		RSP	TPLAS
ARIN	EMC	MATI	SABUY	TPOLY
		M-CHAI	SF	TQR
				TTI
			SICT	TYCN
BEAUTY	GIFT	MJD	SIMAT	UKEM
BGT	GLOCON	MORE	SISB	UMS
			SK	UNIQ
BIG	GSC	NC	SMART	UPA
BLAND		NDR	SOLAR	UREKA
BM				VIBHA
BROCK	HUMAN	NNCL	SPG	W
BSBM	IHL	NOVA	SQ	WIN
BSM	liG	NPK	SSP	WORK
BTNC			STARK	WPH
BYD			STC	YGG
CAZ		PF		ZIGA
CCP			SVOA	
CGD	JTS	PLE	тс	
CITY	JUBILE	PPM	TCCC	

IOD (IOD Disclaimer)

การเปิดเผลผลการสำรวจของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย (IOD) ในเรื่องการกำกับดูแลกิจการ (Corporate Governance) นี้เป็นการดำเนินการตามนโยบายของสำนักงานคณะกรรมการกำกับหลักทรัพย์และ ตลาดหลักทรัพย์ โดยการสำรวจของ IOD เป็นการสำรวจและประเมินจากข้อมูลของบรษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยและตลาดหลักทรัพย์เอ็มเอไอ ที่มีการเปิดเผยต่อสาธารณะและเป็นข้อมูลที่ผู้ลงทุน ทั่วไปสามารถเข้าถึงได้ ดังนั้นผลสำรวจดังกล่าวจึงเป็นการนำเสนอในมุมมองของบุคคลภายนอกโดยไม่ได้เป็นการ ประเมินการปฏิบัติและมิได้มีการใช้ข้อมูลภายในในการประเมิน

บระเมลา เร็บๆบิตและมีเหมา เรียบอนูลมาย และ เร็บระเมล อนึ่งผลการสำรวจดังกล่าวเป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูและกิจการบริษัทจดทะเบียน ไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าวทั้งนี้ บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด

Score Range	Number of Logo	Description
Less than 50	No logo given	-
50-59		Pass
60-69		Satisfactory
70-79		Good
80-89		Very Good
90-100		Excellent

Source : http://www.thai-iod.com/th/projects-2.asp

Anti-Corruption Progress Indicator (as of 30 Dec 2021)

ได้รับการรับรอง CAC

2S	BAM	CGH	EA	GJS	JKN	MAKRO	NOBLE	PM	RATCH	SKR	SYNTEC	TMILL	TVO
ADVANC	BANPU	CHEWA	EASTW	GPI	К	MALEE	NOK	PPP	RML	SMIT	TAE	TMT	TWPC
AF	BAY	CHOTI	ECL	GPSC	KASET	MBAX	NSI	PPPM	RWI	SMK	TAKUNI	TNITY	U
Al	BBL	CHOW	EGCO	GSTEEL	KBANK	MBK	NWR	PPS	S & J	SMPC	TASCO	TNL	UBE
AIE	BCH	CIG	EP	GUNKUL	KBS	MC	OCC	PREB	SAAM	SNC	TBSP	TNP	UBIS
AIRA	BCP	CIMBT	EPG	HANA	KCAR	MCOT	OCEAN	PRG	SABINA	SNP	TCAP	TNR	UEC
AKP	BCPG	CM	ERW	HARN	KCE	META	OGC	PRINC	SAPPE	SORKON	TCMC	TOG	UKEM
AMA	BEYOND	CMC	ESTAR	HEMP	KGI	MFC	ORI	PRM	SAT	SPACK	TFG	TOP	UOBKH
AMANAH	BGC	COM7	ETE	HMPRO	KKP	MFEC	PAP	PROS	SC	SPALI	TFI	TOPP	UPF
AMATA	BGRIM	сотто	FE	HTC	KSL	MINT	PATO	PSH	SCB	SPC	TFMAMA	TPA	UV
AMATAV	BJCHI	CPALL	FNS	ICC	KTB	MONO	PB	PSL	SCC	SPI	TGH	TPP	VGI
AP	BKI	CPF	FPI	ICHI	ктс	MOONG	PCSGH	PSTC	SCCC	SPRC	THANI	TRU	VIH
APCS	BLA	CPI	FPT	IFEC	KWC	MSC	PDG	PT	SCG	SRICHA	THCOM	TRUE	VNT
AQUA	BPP	CPN	FSMART	IFS	KWI	MST	PDJ	PTG	SCN	SSF	THIP	TSC	WACOAL
ARROW	BROOK	CSC	FSS	ILINK	L&E	MTC	PE	PTT	SEAOIL	SSP	THRE	TSTE	WHA
ASIAN	BRR	DCC	FTE	INET	LANNA	MTI	PG	PTTEP	SE-ED	SSSC	THREL	TSTH	WHAUP
ASK	BSBM	DELTA	GBX	INSURE	LH	NBC	PHOL	PTTGC	SELIC	SST	TIDLOR	TTA	WICE
ASP	BTS	DEMCO	GC	INTUCH	LHFG	NEP	PK	PYLON	SENA	STA	TIPCO	ттв	WIK
AWC	BWG	DIMET	GCAP	IRC	LHK	NINE	PL	Q-CON	SGP	STOWER	TISCO	TTCL	XO
AYUD	CEN	DRT	GEL	IRPC	LPN	NKI	PLANB	QH	SINGER	SUSCO	TKS	TU	ZEN

ได้ประกาศเจตนารมณ์เข้าร่วม CAC

7UP	AS	CPR	DOHOME	GULF	JMT	MAJOR	NRF	SAK	STECH	VCOM
ABICO	BEC	CPW	ECF	III	JR	MATCH	NUSA	SCGP	STGT	VIBHA
AJ	BKD	CRC	EKH	INOX	KEX	MILL	PIMO	SCM	SUPER	WIN
ALT	CHG	DDD	ETC	J	KUMWEL	NCL	PR9	SIS	TQM	YUASA
APCO	CPL	DHOUSE	EVER	JMART	LDC	NOVA	RS	STAR	TSI	ZIGA

ข้อมูล Anti-Corruption Progress Indicator

การเปิดเผยการประเมินดัชนีชี้วัดความคืบหน้าการป้องกันการมีส่วนเกี่ยวข้องกับการทุจริตคอร์รัปชัน (Anti-corruption Progress Indicators) ของบริษัทจดทะเบียนในตลาด หลักทรัพย์แห่งประเทศไทยที่จัดทำโดยสถาบันที่เกี่ยวข้องซึ่งมีการเปิดเผยโดยสำนักงาน คณะกรรมการกำกับหลักทรัพย์ และตลาดหลักทรัพย์นี้ เป็นการดำเนินการตามนโยบาย และตาม แผนพัฒนาความยั่งยืนสำหรับบริษัทจด ทะเบียนโดยผลการประเมินดังกล่าว สถาบันที่เกี่ยวข้องอาศัยข้อมูลที่ได้รับจากบริษัทจดทะเบียนตามที่บริษัทจดทะเบียนในตลาด ข้อมูลเพื่อการประเมิน Anti-Corruption ซึ่งอ้างอิงข้อมูลมาจากแบบแสดงรายการข้อมูลประจำปี แบบ (56-1) รายงานประจำปี แบบ (56-2) หรือในเอกสารหรือรายงานอื่นที่เกี่ยวข้อง ของบริษัทจดทะเบียนนั้น แล้วแต่กรณี ดังนั้น ผลการประเมินดังกล่าวจึงเป็นการนำเสนอในมุมมอง ของสถาบันที่เกี่ยวข้องซึ่งเป็นบุคคลภายนอก โดยมิได้เป็นการประเมินการปฏิบัติของ บริษัทจดทะเบียนในตลาดหลักทรัพย์แห่งประเทศไทย และมิได้ใช้ข้อมูลภายในเพื่อการประเมิน

เนื่องจากผลการประเมินดังกล่าวเป็นเพียงผลการประเมิน ณ วันที่ปรากฏในผลการประเมินเท่านั้น ดังนั้น ผลการประเมินจึงอาจเปลี่ยนแปลง

ได้ภายหลังวันดังกล่าว หรือรับรองความถูกต้องครบถ้วนของผลประเมินดังกล่าวแต่อย่างใด ทั้งนี้บริษัทหลักทรัพย์ อาร์เอชบี จำกัด (มหาชน) มิได้

ยืนยันตรวจสอบหรือรับรองความถูกต้องของผลการสำรวจ

